

## **A.P. Moller – Maersk to retain full ownership of Maersk Supply Service.**

The A.P. Moller – Maersk Board of Directors has decided to retain full ownership of Maersk Supply Service.

The offshore support vessel industry, which Maersk Supply Service operates within, has over the last three years exhibited clear signs of distress, reducing company market capitalisations and lower asset values, negatively impacting the ability to find a sustainable ownership structure for Maersk Supply Service outside of A.P. Moller - Maersk. The industry continues to be characterised by oversupply, financial restructurings and consolidation and the market outlook for the industry is expected to remain subdued in the near and mid-term.

“We have over the past two years been investigating various structural solutions for Maersk Supply Service. However, having been unable to establish any solutions meeting our objective of creating shareholder value, we have decided to retain Maersk Supply Service,” says Claus V. Hemmingsen, Vice CEO of A.P. Moller – Maersk and CEO of the Energy division and continues:

“Maersk Supply Service launched a new strategic direction in the autumn of 2016 as a response to the downturn, which is positioning the company stronger and with a more robust and differentiated platform to compete from, when we eventually see a recovery within their core markets in the Oil & Gas space.”

Maersk Supply Service’s strategy is focused on optimising the existing core business through time chartering out their assets, pursuing of new business as an integrated solution contractor, and by diversifying into new markets. The strategy is progressing well and in 2018 approx. 30 percent of Maersk Supply Service’s revenue were generated from new and diverse business, incl. offshore wind, ocean cleaning and deep-sea mining.

“Our diversification initiatives are building presence in other markets and enable us to be less dependent on the traditional Oil & Gas market in the future. Our 44-vessel

fleet has an average age of less than ten years and supports our integrated solutions offerings. With our modern fleet and skilled people, we are well positioned to take advantage of market opportunities in the future and differentiate us from our peers,” says Steen S. Karstensen, CEO of Maersk Supply Service.

“I am deeply impressed with the attitude and dedication shown by the Maersk Supply Service management and the entire organisation both on- and offshore. Through a period of uncertainty and change, Maersk Supply Service has continued to deliver safe and efficient services and not least managed to develop their customer propositions and market position,” says Claus V. Hemmingsen.

Maersk Supply Service has the last two years been progressing towards becoming a stand-alone entity and today operates almost fully independently and will continue to do so.

Maersk Supply Service was classified as discontinued operation and held as asset for sale in Q4 2017. The company will be reclassified to continuing operations and will be included in A.P. Moller – Maersk’s income statement, balance sheet and cash flow statement as part of the segment Manufacturing and Others. The reclassification of Maersk Supply Service will not affect A.P. Moller – Maersk’s guidance for 2019, as announced on 21 February 2019.

For the financial year 2018 Maersk Supply Service reported a revenue of USD 263m and an EBITDA of USD 3m with a negative free cash flow (FCF) of USD -316m due to the payment of four newbuildings. At the end of 2018 the Invested capital was USD 714m following a negative fair value adjustment of USD 400m recognized in Q3 2018. For 2019 the expectations are an EBITDA close to break-even level and a negative FCF of around USD -200m due to delivery of the remaining newbuildings ordered in 2014.