

# HOW TO QUOTE IMO



# Click on "Prices"

**SEALAND**  
A MAERSK COMPANY

Prices Book Tracking Schedules Manage

EN - Americas

Hub dashboard

Export overview

Import overview

Tasks

MyCustoms

MyFinance

Captain Peter™

Support

## Welcome to your Hub

Customise

B/L or container no. TRACK

### Warehousing & Distribution

Whatever your warehousing needs are, we have a solution to fit, no matter what corner of the globe.

Learn more

#### Outstanding tasks

Export task due in 7 days

1 Submit shipping instructions

1 Submit VGM

View outstanding tasks

#### Shipment Overview

Shipments in 7 days

7 Departing

9 Arriving

View all shipments

Try searching for a vessel, country/region, container yard, port or local office

Show on map

Use "Show on map" to view all our locations.

Search to find the location and details of vessel, container, port, office or container yard. You can also search by country to view all our locations there.

# Click on at Quote with add-ons "Continue"

## Ocean transportation



### Ocean Prices or Sealand Spot

See Sealand Spot or ocean prices instantly for your transportation needs.

Continue



### Quote with add-ons

Fill in the online quote form for a standard quotation.

Continue



### Oversized Cargo Quote

Request a quotation for an ocean shipment that exceeds the dimensions of our standard containers.

Continue



## ROUTE

From (City, Country/ Region)

Cartagena (Bolívar), Colombia

To (City, Country/ Region)

Manzanillo, Panama

Merchant Haulage (CY)

Carrier Haulage (SD)

Merchant Haulage (CY)

Carrier Haulage (SD)

+ ADD ADDITIONAL FROM AND TO LOCATION

## CONTAINER

Container type

40' Dry Standard

Container Quantity

- 1 +

Weight (kg - cargo only)

18000

Shipper's own container (SOC)

+ ADD ADDITIONAL CONTAINER

# Add the information at of the red boxes (From, To, Container type, Weight)



**Add the information of  
the red boxes  
(Commodity)  
**IMPORTANT** – IMO  
Classification UN number**

COMMODITY

Commodity

Can't find commodity?

Dry cargo - Freight all kinds

Dangerous cargo

IMO classification

UN number

(9) Miscellaneous dangerous substan...

(3268) SAFETY DEVICES, electrically initiate

+ ADD ADDITIONAL IMO CLASS AND UN NUMBER

DATE ⓘ

Effective Date

Expiry date

05 FEB 2022

28 FEB 2022

DATE ⓘ

Effective Date

Expiry date

05 FEB 2022



28 FEB 2022



SERVICE CONTRACT

Service contract (Optional)

Enter service contract

VALUE ADDED SERVICES

Value Added Service (Optional)

Select and add additional services

ADD

COMPANY

Company name

SEALAND A MAERSK COMPANY



Your location (Country/ Region)

Colombia

Email Address

customerservices@sealandmaersk.com



+ ADD ADDITIONAL EMAIL ADDRESS

SUBMIT



**Add the validity (max 3 month),  
Company name from who is going to  
be owner contract, and emails.**



# Important to save quote references

## Quote request summary

✔ Thank you for your quote request

It has been successfully submitted

Request reference number: #STD-16439086312770896#



You will shortly be receiving an email confirming your request. Within 2 hours you should receive a quote from us by email.

### NEXT STEPS

Standard container <a href="#">NEW STANDARD CARGO QUOTE</a>	Oversized cargo quote <a href="#">NEW OVERSIZED CARGO QUOTE</a>
--	--

### QUOTE REQUEST SUMMARY DETAILS

From (City, Country/ Region) Cartagena (Bolívar), Colombia (CY)	To (City, Country/ Region) Manzanillo, Panama (CY)			
Container type 40' Dry Standard	Quantity 1	Weight (kg) 18000	Shipper's own No	Non operating reefer N/A
Commodity Dry cargo - Freight all kinds	Dangerous cargo (IMO class) (9) Miscellaneous dangerous substances and articles	UN number (5268) SAFETY DEVICES, electrically initiated		
Effective Date 05 FEB 2022	Expiry date 28 FEB 2022			

# At your email it would arrive the summery of your request

Standard Quote Request Acknowledgement #STD-16439086312770896#



No\_Reply\_America@sealandmaersk.com

To Laura Medina Villegas

Retention Policy RP Email 3 Year - Default Maersk Policy (3 years)

Expires 3/02/2025

We removed extra line breaks from this message.

Reply Repl

Dear Customer,

Thank you for raising the quote request. We will get back to you within 2 hours with your quote. This will contain both the details of your quote and details of the shipping routes. (Please note each reference number equates to an individual quote)

Sealand - A Maersk Company America

Company name: BDP COLOMBIA SA

Email Address: \*\*\*\*\*na@sealandmaersk.com Your location (Country/ Region): Colombia

Below is a summary of your quote request:

Request reference number: #STD-16439086312770896#

Effective Date: 2022-02-05

Expiry date: 2022-02-28



## Standard Quote Request Acknowledgement #STD-164390863...



noreply1@sealandmaersk.com

To Laura Medina Villegas

Retention Policy RP Email 3 Year - Default Maersk Polic Expires 3/02/2025



jueves 12:40 p. m.

Dear Customer,

We are happy you decided to move your cargo via Sealandmaersk.com. Please provide a Sealand contract to proceed further.

In case you provided a contract in the request, kindly submit the request using the contract owner's credentials.

If you do not have a Sealand contract and would like to get rates, please use our Sealand Spot tool at <https://www.sealandmaersk.com/instantPrice/>, get rates right away and proceed with making your online booking.

Thank you for your interest and we look forward to seeing you on the web where we can swiftly address your needs and special requirements.

If you have any questions, don't hesitate to reach out or contact our LiveHelp.  
<https://www.sealandmaersk.com/help/support/?region=seau>

Vamos Juntos!

**Important; in case receiving this email, please contact Sealand directly**



# RE: Standard Quote Request Acknowledgement #STD-164390...



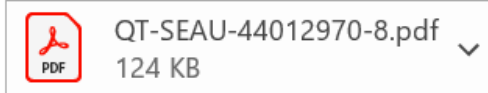
JSB021@maersk.com on behalf of SealandQuote

To Laura Medina Villegas



viernes 4/02

Retention Policy RP Email 3 Year - Default Maersk Polic Expires 4/02/2025



Dear Customer,

Greetings from Sealand!

Thank you for your quote request, we noticed you are not registered with Sealand or the provided contract is not matching your customer code.

We have therefore sent you a Provisional Quote with indicative rates. These rates are not contract rates.

Thank You for your interest in SeaLand

---

Request reference number: #STD-16439086312770896#

**At your email you would receive  
the quote after 2-4 hrs.**







**SEALAND**  
A MAERSK COMPANY

Customer	BDP COLOMBIA SA
Contract	Rate not filed in contract
Quote Number	QT-SEAU-44012970-8
Quote Date	04-Feb-2022

Offer 1-1				
Scheduled Route	Cartagena - Sociedad Portuaria Regi, Bolivar, Colombia --> Manzanillo Terminal, Panama			
Mode of Transport	Ocean			
Place of Receipt	Cartagena, Bolivar, Colombia	Rate Validity	From 04-Feb-2022 to 28-Feb-2022	
Place of Delivery	Manzanillo, Panama	Service Mode	CY / CY	
Last Acceptance Date	04-Feb-2022	Commodity	FAK	
Transit Time	1 day(s)	Quoted for weight	18.0 TONS	
		UN Number	3268	
Surcharge Name	Basis	Currency	40H DRY	Surcharge Type
Basic Ocean Freight (Fixed)	Container	USD	765	Freight
IMO CLASS 9 -vas (floating as per tariff)	Container	USD	250	Freight
Peak Season Surcharge (floating as per tariff)	Container	USD	0	Freight
Emergency Bunker Fee (floating as per tariff)	Container	USD	0	Freight
Environmental Fuel Fee (floating as per tariff)	Container	USD	124	Freight
<b>Total for Freight</b>		<b>USD</b>	<b>1139</b>	
Terminal Handling Service - Origin (floating as per tariff)	Container	USD	0	Origin
<b>Total for Origin</b>		<b>USD</b>	<b>0</b>	
Container Cleaning Import (floating as per tariff)	Container	USD	10	Destination
Terminal Handling Service - Destination (floating as per tariff)	Container	USD	220	Destination
<b>Total for Destination</b>		<b>USD</b>	<b>230</b>	

**Quote would be on the attach with the respective information.**

**With Value Protect, we can protect your valuable cargo across sea and land**

Even though we are always doing our best to take good care of your cargo, conditions that are out of our control may harm your cargo. Therefore, we have developed a new product to protect your cargo from logistics-related risks at competitive prices. 'Value Protect' provides alternative carriage terms that offer higher recovery limits on claims.



**SEALAND**  
A MAERSK COMPANY



**SEALAND**  
A MAERSK COMPANY