

## Providing seamless inland services in Russia



### Advantages of using Maersk inland services in Russia

- Multimodal coverage (Rail, truck) via three gateways – St Petersburg, Novorossiysk, and Far east. Trucking services in Kaliningrad areas as well
- Wide connected inland network of ports, depots
- End-to-end service by offering one stop shop for ocean transportation, cargo clearance, inland transportation and more
- Inland coverage through our reliable and experience partners ensuring a timely and safe transit of cargo
- Customized solutions to match specific needs of the customer
- Dedicated inland service team to ensure smooth cargo delivery

**SD** = Store Door; **NOR** = Non-Operating Reefer Container; **FCT** = First Container Terminal; **PLP** = Petrolesport; **RUKLD** = Kaliningrad; **RUBAI** = Baltiysk; **Payload** = total cargo weight, not including the container (tare) own weight; **VAT** – value added tax. Please note that some services are provided by Maersk Solutions and won't be a part of Maersk B/L. For more information, contact your local Maersk / Sealand Maersk representative or visit [www.maersk.com](http://www.maersk.com) or [www.sealandmaersk.com](http://www.sealandmaersk.com)

## Rail via St. Petersburg



### Key Benefits

- ✓ Reliable weekly departures from St Petersburg (FCT/PLP) Ust-Luga to Moscow
- ✓ Frequency of 2 trains/wk ex St Petersburg and 1 train/wk ex Ust Luga giving flexibility to plan shipments
- ✓ Transparent pricing, terms & conditions for surcharges via [www.maersk.com](http://www.maersk.com) and [www.sealandmaersk.com](http://www.sealandmaersk.com)
- ✓ Delivery to Vorsino / Selyatino rail ramp and Moscow city limits within 48 hours of container gate out
- ✓ Multimodal Bill of Lading, One invoice
- ✓ Enjoy same payment term as for your CY-CY (Ocean) shipment with us
- ✓ No combined detention charges for SD delivery (for CY Vorsino / Selyatino combined detention applicable)
- ✓ For tailor-made intermodal rail/rail combined solution, please contact us

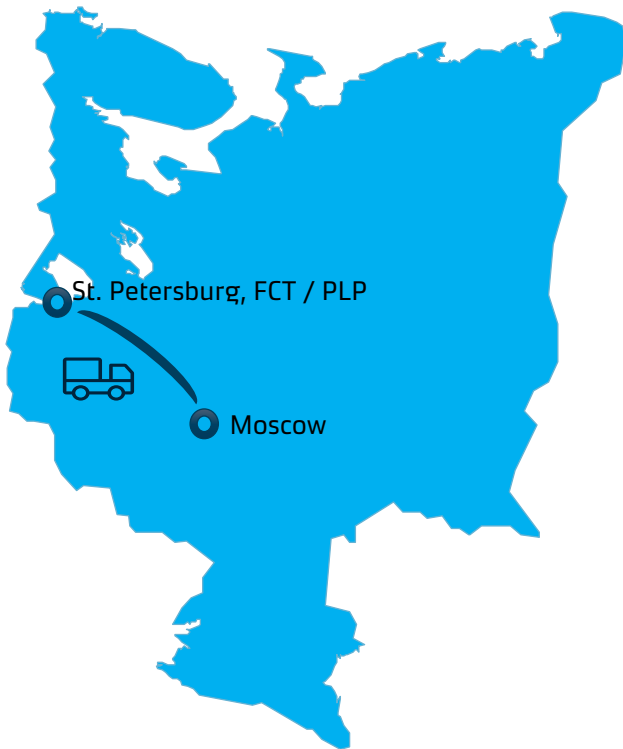
### Terms and conditions

- Check our tariffs on [www.maersk.com](http://www.maersk.com) / [www.sealandmaersk.com](http://www.sealandmaersk.com) or contact your local representative
- Payment of inland and local charges should follow ocean freight payment terms
- Rates include port forwarding fee and terminal handling charges at Vorsino / Selyatino
- Security fee to Russian Railways: RUB 1000/20' and RUB 2000/40' are not included in the tariffs
- Standard rates are for non-bonded cargo i.e. cargo custom should be cleared at port
- Standard cargo weight is up to 28mt for CY Vorsino / Selyatino and up to 26mt for SD delivery (rail combined)
- 14 days free storage at port terminals(FCT, PLP and ULCT)
- Reefer/IMO/Bonded/Special cargo are subject to confirmation – please contact your local representative
- Storage charges at Vorsino: 5 days of storage free time provided at Vorsino rail station (Gate in full Vorsino to Gate out full Vorsino). From 6<sup>th</sup> day – storage charges of USD 85/20' and USD 95/40'. From 11<sup>th</sup> day storage charge of USD 145/20' and USD 170/40' per day
- Storage charges at Selyatino: 5 days of storage free time provided at Selyatino rail station (Gate in full Selyatino to Gate out full Selyatino). From 6<sup>th</sup> day – storage charges of USD 20/20' and USD 40/40'. From 11<sup>th</sup> day storage charge of USD 40/20' and USD 80/40' per day
- Combined Detention: 5 days of combined detention free time for CY Vorsino / Selyatino (Gate in full to gate in empty), from 6<sup>th</sup> day Detention charge of USD 80/20' and USD 160/40' per day for DRY. For SD (Rail combined) bookings – combined detention is zero
- For SD Moscow delivery: For Rail Combined mode of transport (MOT) bonded surcharge is charged separately depending on custom clearance address. 5 hours of free time for truck unloading, then RUB 1500/hour of waiting time charge (TRK Detention)

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## Truck via St. Petersburg



### Key Benefits

- ✓ Comprehensive coverage of St. Petersburg region – delivery within 12 hours of cargo readiness from/to port to store door location
- ✓ Comprehensive coverage of Moscow region - delivery within 48 hours of cargo readiness from/to port to store door location
- ✓ 100% inland coverage of major Russian cities/locations with truck via St. Petersburg, PLP and St Petersburg, FCT
- ✓ Transparent pricing, terms & conditions for surcharges via [www.maersk.com](http://www.maersk.com) and [www.sealandmaersk.com](http://www.sealandmaersk.com)
- ✓ Multimodal Bill of Lading, One invoice
- ✓ Enjoy same payment term as for your CY-CY (Ocean) shipment with us
- ✓ No combined detention charges
- ✓ Bundle with Custom House Brokerage services (additional charges apply)

### Terms and conditions

- Check our tariffs on [www.maersk.com](http://www.maersk.com) / [www.sealandmaersk.com](http://www.sealandmaersk.com) or contact your local representative
- Payment of inland and local charges should follow ocean freight payment terms
- Standard cargo payload for trucking is 20 metric ton (for St Petersburg city limits it is 24 metric ton)
- Standard rates are for non-bonded cargo i.e. custom clearance at port by client for import (or at shipper's premise for export) before intermodal move
- Reefer/IMO/Bonded/Special cargo are subject to confirmation – please contact your local representative
- Tariffs don't include inspection fee
- Tariffs are inclusive of port forwarding fee
- Truck waiting time fee: 24 hours/48 hours of free unloading time for non-bonded/bonded cargo respectively, then RUB 7000/day for next 5 days, then RUB 10,000/day
- Demurrage /port storage – will be invoiced as per Line tariffs mentioned in [www.Maersk.com](http://www.Maersk.com)/ [www.sealandmaersk.com](http://www.sealandmaersk.com)
- Combined detention is not charged
- Time of order processing is subject to truck availability. Indicative time is 48 hours
- Excise goods are not accepted for e.g. alcohol, tobacco, used cars, personal belongings etc.
- VAT not applicable under SD Bill of Lading, subject to VAT is inland transport done under local Maersk Solutions contract (relevant for only trucking, VAT for rail is 0%)

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## Rail via Russian Far East



### Connection matrix

	Vladivostok	Vostochniy	Fish Port	Vladivostok Sillers
Ekaterinburg	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO) (no bonded)	N/A
Chelyabinsk Zlatyuzhskiy	SD (RCO) via Ekaterinburg	SD (RCO) via Ekaterinburg	SD (RCO) via Ekaterinburg	N/A
Novosibirsk	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)
Barnaul	SD (RCO) via Novosibirsk	SD (RCO) via Novosibirsk	SD (RCO) via Novosibirsk	SD (RCO) via Novosibirsk
Krasnoyarsk	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)
Moscow	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)	CY (RR) & SD (RCO)
Irkutsk	CY (RR) & SD (RCO)	N/A	N/A	N/A

### Key Benefits

- ✓ Weekly trains via 4 terminals in Russia far east – Vladivostok, Vladivostok – Sollers, Fish Port and Vostochniy to cover key inland markets – Moscow, Ekaterinburg, Novosibirsk, Krasnoyarsk
- ✓ Coverage of Vladivostok market via direct trucking
- ✓ Transparent pricing, terms & conditions for surcharges via [www.maersk.com](http://www.maersk.com) and [www.sealandmaersk.com](http://www.sealandmaersk.com)
- ✓ Multimodal Bill of Lading, one invoice, Enjoy same payment term as for your CY-CY (Ocean) shipment
- ✓ No combined detention charges for SD delivery
- ✓ For tailor-made intermodal rail/rail combined solution, please contact us
- ✓ Option to bundle with custom house brokerage services (please contact us for details)

### Terms and conditions

- Rates include port forwarding fee and does not include inspection fee and Security/Convoy fee to Russian Railways (for details contact us)
- Payment of inland and local charges should follow ocean freight payment terms
- Standard rates are for non-bonded cargo i.e. cargo custom cleared by customer at port. Bonded surcharges are additional (for details contact us) consists of opening transit and closing transit. For Bonded moves, custom clearance to be done at rail terminal and subject to storage charges
- Standard cargo weight is up to 28mt for Rail Road (i.e. Delivery up to CY railheads) and up to 26mt for SD delivery (rail combined)
- Reefer/IMO/Special cargo are subject to confirmation – please contact your local representative

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## Rail via Novorossiysk



### Key Benefits

- ✓ Reliable weekly departure from Novorossiysk to Moscow
- ✓ Delivery to Moscow (Vorsino) within 48 hours
- ✓ Transparent pricing, terms & conditions for surcharges via [www.maersk.com](http://www.maersk.com) and [www.sealandmaersk.com](http://www.sealandmaersk.com)
- ✓ Multimodal Bill of Lading, One invoice
- ✓ Enjoy same payment term as for your CY-CY (Ocean) shipment with us
- ✓ For tailor-made intermodal rail combined solution, please contact us

### Terms and conditions

- Check our tariffs on [www.maersk.com](http://www.maersk.com) / [www.sealandmaersk.com](http://www.sealandmaersk.com) or contact your local representative
- Payment of inland and local charges should follow ocean freight payment terms
- Rates include port forwarding fee and terminal handling charges at Vorsino
- Security fee to Russia Railways is included
- Standard rates are for non-bonded cargo i.e. cargo custom cleared by customer at port
- Standard cargo weight is up to 28mt for 20'DRY and up to 26mt for 40'DRY/HDRY
- 10 days free storage at port (NUTEP)
- IMO/Bonded/Special cargo are subject to confirmation – please contact your local representative
- Storage charges at Vorsino: 5 days of storage free time provided at Vorsino rail station (Gate in full Vorsino to Gate out full Vorsino). From 6<sup>th</sup> day – storage charges of USD 85/20' and USD 95/40'. From 11<sup>th</sup> day storage charge of USD 145/20' and USD 170/40' per day
- Combined Detention: 5 days of combined detention free time for CY Vorsino (Gate in full to gate in empty), from 6<sup>th</sup> day Detention charge of USD 80/20' and USD 160/40' per day for DRY. For SD (Rail combined) bookings – combined detention is zero
- SD Moscow delivery is subject to confirmation - please contact your local representative

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## Truck via Novorossiysk



### Key Benefits

- ✓ Comprehensive coverage of Novorossiysk city region – delivery within 12 hours of cargo readiness from/to port to store door location
- ✓ Comprehensive coverage of Moscow region – delivery within 48 hours of cargo readiness from/to port to store door location
- ✓ 100% inland coverage of major Russian cities/locations with truck via Novorossiysk
- ✓ Transparent pricing, terms & conditions for surcharges via [www.maersk.com](http://www.maersk.com) and [www.sealandmaersk.com](http://www.sealandmaersk.com)
- ✓ Multimodal Bill of Lading, One invoice
- ✓ Enjoy same payment term as for your CY-CY (Ocean) shipment with us
- ✓ No combined detention charges
- ✓ Bundle with Custom House Brokerage services (additional charges apply)

### Terms and conditions

- Check our tariffs on [www.maersk.com](http://www.maersk.com) / [www.sealandmaersk.com](http://www.sealandmaersk.com) or contact your local representative
- Payment of inland and local charges should follow ocean freight payment terms
- Standard cargo payload for trucking is 20 metric ton (for Novorossiysk city limits it is 24 metric ton). Anything above standard weight limits – please contact us.
- Standard rates are for non-bonded cargo i.e. custom clearance at port by client for import (or at shipper's premise for export) before intermodal move
- Tariffs are inclusive of port forwarding fee
- IMO/Bonded/Special cargo are subject to confirmation – please contact your local representative
- Tariffs don't include inspection fee
- Truck waiting time fee: 24 hours/48 hours of free unloading time for non-bonded/bonded cargo respectively, then RUB 7000/day for next 5 days, then RUB 10,000/day
- Tariffs are inclusive of port forwarding fee
- Excise goods are not accepted for e.g. alcohol, tobacco, used cars, personal belongings etc.
- Demurrage /port storage – will be invoiced as per Line tariffs mentioned in [www.Maersk.com](http://www.Maersk.com)/ [www.sealandmaersk.com](http://www.sealandmaersk.com)
- Combined detention is not charged.
- Time of order processing is subject to truck availability. Indicative time is 48 hours.
- VAT not applicable under SD Bill of Lading, subject to VAT if inland transport done under local Maersk Solutions contract (relevant for only trucking, VAT for rail is 0%)

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## Trucking via Kaliningrad



### Key advantages

- ✓ Reliable delivery within Kaliningrad city limits within 12 hours of container gate out
- ✓ Transparent pricing, terms & conditions for surcharges via [www.maersk.com](http://www.maersk.com) and [www.sealandmaersk.com](http://www.sealandmaersk.com)
- ✓ Multimodal Bill of Lading, One invoice
- ✓ Enjoy same payment term as for your CY-CY (Ocean) shipment with us
- ✓ No combined detention charges for SD delivery will be applied

### Terms and conditions

- Check our tariffs on [www.maersk.com](http://www.maersk.com) / [www.sealandmaersk.com](http://www.sealandmaersk.com) or contact your local representative
- Rates include port forwarding fee
- Standard rates are for non-bonded cargo i.e. cargo custom cleared by customer at port
- Standard cargo weight is up to 26mt
- Reefer/IMO/Special cargo are subject to confirmation – please contact your local representative.
- Truck waiting time: 2 hours of free time for truck unloading/loading, then RUB 850/hour of waiting time charge
- Storage charges for DRY / NOR according to standard tariffs for RUKLD / RUBAI
- Payment of inland and local charges should follow ocean freight payment terms

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