

1<sup>st</sup> December 2019

Saint Petersburg

## 2020 Pick-up tariff for FMC shipments

Dear Customer,

Please note Maersk Pick-up tariff effective from **01.01.2020** till **31.12.2020**:

Location	20'DC	40'DRY	40'HDRY
<b>Moscow</b>	\$ 0	\$ 0	\$ 0
<b>Vorsino</b>	\$ 0	\$ 0	\$ 0
<b>Yekaterinburg (Transcontainer)</b>	\$ 50	\$ 0	\$ 50
<b>Yekaterinburg (Auto)</b>	\$ 50	\$ 0	\$ 0
<b>Chelyabinsk</b>	\$ 50	\$ 0	\$ 0
<b>Novosibirsk</b>	\$ 0	\$ 0	\$ 75
<b>Krasnoyarsk</b>	\$ 0	\$ 0	\$ 150
<b>Irkutsk</b>	\$ 0	\$ 0	\$ 150
<b>Abakan</b>	\$ 0	\$ 0	\$ 0
<b>Bratsk</b>	\$ 0	\$ 0	\$ 0
<b>Perm</b>	\$ 100	\$ 200	\$ 200
<b>Togliatty</b>	\$ 0	\$ 0	\$ 0
<b>Samara</b>	\$ 0	\$ 0	\$ 0
<b>Ul'yanovsk</b>	\$ 0	\$ 0	\$ 0
<b>Ufa</b>	\$ 0	\$ 0	\$ 0
<b>Nizhny Novgorod</b>	\$ 0	\$ 0	\$ 0
<b>Nizhnekamsk</b>	\$ 0	\$ 0	\$ 0
<b>Kazan</b>	\$ 0	\$ 0	\$ 0

Terms:

- FMC shipments falls under the Federal Maritime Commission regulatory. Countries governed by FMC, this includes USA, US its territories Puerto Rico, US Virgin Islands, Alaska, Hawaii, Guam, American Samoa, Northern Marianas, Johnston Island, Midway Island, and Wake Island. Bookings from the rest origins and destinations considered as Non-FMC shipments;
- VAT (Russian) not applicable;
- 5% commission applies in case payment in RUR;
- Compensations must be preliminarily confirmed by EQU department;
- Date of container's numbers receipt corresponds to the date of export detention start.