

March 03, 2020

Panama Canal Charge Implementation

Dear Customer,

The Panama Canal Authority has announced new fees to protect the water environment and maintain services and reliability of the Canal passage. As a result of those fees being levied, Maersk will introduce a Panama Canal Surcharge (PCC) for ALL cargo transiting through the Canal*, effective April 1st, 2020.

The tariff levels are 30 USD per container (both DRY and REEF)

*Exact scope is defined as follows:

TO/FROM Europe

Dry and Reefer: Chile, Peru, Ecuador, Colombia (only COBUN), Costa Rica (only CRCAL), Nicaragua, Guatemala (only. GTTGZ) and Mexico (only. MXLZO and MXLZC)

TO/FROM Africa:

Dry and Reefer: Chile, Peru, Ecuador, Colombia (only COBUN), Costa Rica (only CRCAL), Nicaragua, Guatemala (only. GTTGZ) and Mexico (only. MXLZO and MXLZC)

TO/FROM Oceania

Dry/Reef: Cuba, Dominican Rep, Puerto Rico, Haiti, Jamaica, Guyana, Suriname, Colombia, Aruba, Curacao, Trinidad and Tobago (excl. COBUN), Venezuela, Costa Rica (Only. CRCAL), Honduras and and Mexico (only. MXALT and MXVER)

CAM to FEA:

DRY: Cuba, Venezuela, Mexico (only MXALT, MXVER), Guatemala (only GTSDC) Reefer: Cuba, Dominican Rep, Puerto Rico, Haiti, Jamaica, Guyana, Suriname, Aruba, Curacao, Trinidad and Tobago, Colombia (excl. COBUN), Venezuela, Costa Rica (Only. CRMOI), Guatemala (GTSDC only) and Mexico (only. MXALT and MXVER)

FEA to CAM:

Dry and Reefer: Cuba, Dominican Rep, Puerto Rico, Haiti, Jamaica, Guyana, Suriname, Aruba, Curacao, Trinidad and Tobago, Colombia (excl. COBUN), Venezuela, Costa Rica (Only. CRMOI), Guatemala (GTSDC only) and Mexico (only. MXALT and MXVER)

USEC to/from ASIA and OCEANIA:

DRY & REEF: Corridors crossing the Canal



Customer Advisory

For your reference, we have also included the levels and rate structure for sample corridor from Rotterdam to Puerto Quetzal, valid from today until further notice.

Origin	Destination	OF							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	1365 USD	1690 USD	1690 USD	N/A	N/A	2200 USD	1365 USD	1690 USD
Origin	Destination	OHC							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	230 EUR	230 EUR	230 EUR	N/A	N/A	320 EUR	230 EUR	230 EUR
Origin	Destination	DHC							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	210 USD	210 USD	210 USD	NłA	N/A	210 USD	210 USD	210 USD
Origin	Destination	BAF							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	Inclusive	Inclusive	Inclusive	NłA	_N/A	Inclusive	Inclusive	Inclusive
Origin	Destination	EFF							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	121 USD	241USD	241USD	NłA	N/A	362 USD	121 USD	241USD
Origin	Destination	ERS							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	0 USD	0 USD	0 USD	N/A	N/A	0 USD	0 USD	0 USD
Origin	Destination	LSS							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	35 USD	70 USD	70 USD	N/A	NłA	70 USD	35 USD	70 USD
Origin	Destination	PSS							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	Inclusive	Inclusive	Inclusive	NłA	N/A	Inclusive	Inclusive	Inclusive
Origin	Destination	PCC							
		20 DRY	40 DRY	40 HC	45 HC	20 REEF	40 HREEF	20 Special	40 Special
Rotterdam, NL	Puerto Quetzal, GT	30 USD	30 USD	30 USD	30 USD	30 USD	30 USD	30 USD	30 USD

- The above rates are also subject to other applicable surcharges, including local charges and contingency charges
- The above surcharge acronyms mean: OF (Ocean Freight), OHC (Origin Terminal Handling Charge), DHC (Destination Terminal Handling Charge), ERS (Emergency Risk Surcharge), BAF (Bunker Adjustment Factor), LSS (Low Sulfur Surcharge), EFF (Environmental Fuel Fee), PSS (Peak Season Surcharge) and PCC (Panama Canal Charge)
- These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements
- For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharge that vary from the Maersk tariff shall not be binding on Maersk unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange as applicable.

Thank you for your understanding and cooperation. We look forward to continuing working with you in the future.

In case of any questions, please contact <u>your local customer service or sales representatives.</u>

Best regards,

Maersk