

Dear Customer,

Please note Maersk line Pick-up tariffs effective from **01.12.2018 till 31.12.2018**:

- **Non-FMC shipments**

Location	20'DC	40'DRY	40'HDRY
Moscow*	\$ -125	\$ 0	\$ -100
Vorsino*	\$ -125	\$ 0	\$ 0
Yekaterinburg (Transcontainer)	\$ 50	\$ 0	\$ 50
Chelyabinsk	\$ 50	\$ 0	\$ 0
Novosibirsk*	\$ -150	\$ 0	\$ 75
Krasnoyarsk	\$ 0	\$ 0	\$ 150
Irkutsk	\$ 0	\$ 0	\$ 150
Abakan	\$ 0	\$ 0	\$ 0
Bratsk	\$ 0	\$ 0	\$ 0
Perm	\$ 100	\$ 200	\$ 200
Togliatty	\$ 0	\$ 0	\$ 0
Samara	\$ 0	\$ 0	\$ 0
Ul'yanovsk*	\$ 0	\$ -250	\$ -150
Ufa	\$ 0	\$ 0	\$ 0
Nizhny Novgorod	\$ 0	\$ 0	\$ 0
Nizhnekamsk	\$ 0	\$ 0	\$ 0
Kazan	\$ 0	\$ 0	\$ 0

NOTE: * For lots larger than 10 units

- **FMC shipments:**

Location	20'DC	40'DRY	40'HDRY
Moscow	\$ 0	\$ 0	\$ 0
Vorsino	\$ 0	\$ 0	\$ 0
Yekaterinburg (Transcontainer)	\$ 50	\$ 0	\$ 50
Yekaterinburg (Auto)	\$ 50	\$ 0	\$ 0
Chelyabinsk	\$ 50	\$ 0	\$ 0
Novosibirsk	\$ 0	\$ 0	\$ 75
Krasnoyarsk	\$ 0	\$ 0	\$ 150
Irkutsk	\$ 0	\$ 0	\$ 150
Abakan	\$ 0	\$ 0	\$ 0
Bratsk	\$ 0	\$ 0	\$ 0
Perm	\$ 100	\$ 200	\$ 200
Togliatty	\$ 0	\$ 0	\$ 0
Samara	\$ 0	\$ 0	\$ 0
Ul'yanovsk	\$ 0	\$ 0	\$ 0
Ufa	\$ 0	\$ 0	\$ 0
Nizhny Novgorod	\$ 0	\$ 0	\$ 0
Nizhnekamsk	\$ 0	\$ 0	\$ 0
Kazan	\$ 0	\$ 0	\$ 0



Terms:

- VAT (Russian) not applicable;
- Compensations must be preliminarily confirmed by EQU department;
- Date of container's numbers receipt corresponds to the date of export detention start.