

Dear Customer,

Please note Maersk line Pick-up tariffs effective from **01.11.2018 till 30.11.2018**:

- **Non-FMC shipments**

| Location | 20'DC | 40'DRY | 40'HDRY |
|---------------------------------------|----------------|----------------|----------------|
| Moscow* | \$ -125 | \$ 0 | \$ -100 |
| Vorsino | \$ 0 | \$ 0 | \$ 0 |
| Yekaterinburg (Transcontainer) | \$ 50 | \$ 0 | \$ 50 |
| Chelyabinsk | \$ 50 | \$ 0 | \$ 0 |
| Novosibirsk* | \$ -200 | \$ 0 | \$ 75 |
| Krasnoyarsk | \$ 0 | \$ 0 | \$ 150 |
| Irkutsk | \$ 0 | \$ 0 | \$ 150 |
| Abakan | \$ 0 | \$ 0 | \$ 0 |
| Bratsk | \$ 0 | \$ 0 | \$ 0 |
| Perm | \$ 100 | \$ 200 | \$ 200 |
| Togliatty | \$ 0 | \$ 0 | \$ 0 |
| Samara | \$ 0 | \$ 0 | \$ 0 |
| Ul'yanovsk* | \$ 0 | \$ -250 | \$ -150 |
| Ufa | \$ 0 | \$ 0 | \$ 0 |
| Nizhny Novgorod | \$ 0 | \$ 0 | \$ 0 |
| Nizhnekamsk | \$ 0 | \$ 0 | \$ 0 |
| Kazan | \$ 0 | \$ 0 | \$ 0 |

NOTE: * For lots larger than 10 units

- **FMC shipments:**

| Location | 20'DC | 40'DRY | 40'HDRY |
|---------------------------------------|---------------|---------------|---------------|
| Moscow | \$ 0 | \$ 0 | \$ 0 |
| Vorsino | \$ 0 | \$ 0 | \$ 0 |
| Yekaterinburg (Transcontainer) | \$ 50 | \$ 0 | \$ 50 |
| Yekaterinburg (Auto) | \$ 50 | \$ 0 | \$ 0 |
| Chelyabinsk | \$ 50 | \$ 0 | \$ 0 |
| Novosibirsk | \$ 0 | \$ 0 | \$ 75 |
| Krasnoyarsk | \$ 0 | \$ 0 | \$ 150 |
| Irkutsk | \$ 0 | \$ 0 | \$ 150 |
| Abakan | \$ 0 | \$ 0 | \$ 0 |
| Bratsk | \$ 0 | \$ 0 | \$ 0 |
| Perm | \$ 100 | \$ 200 | \$ 200 |
| Togliatty | \$ 0 | \$ 0 | \$ 0 |
| Samara | \$ 0 | \$ 0 | \$ 0 |
| Ul'yanovsk | \$ 0 | \$ 0 | \$ 0 |
| Ufa | \$ 0 | \$ 0 | \$ 0 |
| Nizhny Novgorod | \$ 0 | \$ 0 | \$ 0 |
| Nizhnekamsk | \$ 0 | \$ 0 | \$ 0 |
| Kazan | \$ 0 | \$ 0 | \$ 0 |

LLC Maersk

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Terms:

- VAT (Russian) not applicable;
- Compensations must be preliminarily confirmed by EQU department;
- Date of container's numbers receipt corresponds to the date of export detention start.