

13/12/2018

Saint-Petersburg

Dear Customer,

Please note Maersk line empty drop-off tariffs for containers imported via **Saint-Petersburg (FCT, PLP, ULCT), Novorossiysk and Azov** effective from **16.12.2018 till 15.01.2019**:

- **Non-FMC shipments:**

Location	20'DC	40'DC	40'HC	45'HC/40'FR 20/40'OT
Moscow	\$275	\$500	\$250	\$800
Vorsino	\$225	\$325	\$150	\$1 000
Yekaterinburg	\$50	\$300	\$100	\$1 400
Novosibirsk	\$300	\$300	\$25	\$1 700
St Petersburg	\$200	\$400	\$400	\$500
St Petersburg (POD St Petersburg)	\$0	\$0	\$0	\$0
Chelyabinsk (Zelabinsk)	\$50	\$600	\$150	\$1 700
Krasnoyarsk	N/A	\$1 000	\$50	\$2 700
Perm	\$150	\$250	\$200	\$1 400
Togliatty	\$600	\$200	\$200	\$1 700
Samara	\$600	\$600	\$200	\$1 700
Ul'yanovsk	\$600	\$700	\$300	\$1 700
Ufa	\$400	\$600	\$500	\$1 700
Nizhny Novgorod	\$500	\$500	\$500	\$1 400
Tyumen	\$300	\$700	\$400	\$2 200
Novorossiysk	\$400	\$400	\$400	\$1 000
Novorossiysk (POD Novorosiysk, Azov)	\$0	\$0	\$0	\$0
Vladivostok	\$200	\$400	\$400	\$1000
Vostochny	\$200	\$400	\$400	\$1000
Khabarovsk	\$400	\$500	\$500	
Kazan	\$600	\$900	\$500	
Irkutsk	N/A	\$2 100	\$25	
Barnaul	\$400	\$600	\$600	
Abakan	N/A	\$2 100	\$300	
Nizhnekamsk	\$600	\$800	\$500	
Rostov na Donu	\$400	\$500	\$500	
Omsk	\$250	\$600	\$600	
Izhevsk	\$500	\$900	\$700	
Surgut	\$700	\$1 100	\$1 100	
Bratsk	N/A	\$1 100	\$200	
Volgograd	\$250	N/A	N/A	

**LLC Maersk**

10<sup>th</sup> Krasnoarmeyskaya str. 22, lit. A  
 190103 St.Petersburg Russia  
 Phone: +7 812 7183640, Fax: +7 812 7025998

**ООО "Маэрск"**

Россия 190103 Санкт-Петербург  
 10-я Красноармейская ул., 22, лит. А  
 Телефон: +7 812 7183640, Факс: +7 812 7025998

- FMC shipments:

Location	20'DC	40'DC	40'HC	45'HC/40'FR 20/40'OT
Moscow	\$300	\$550	\$350	\$800
Yekaterinburg	\$170	\$300	\$220	\$1 400
Novosibirsk	\$250	\$250	\$250	\$1 700
St Petersburg	\$200	\$400	\$400	\$500
St Petersburg (POD St Petersburg)	\$0	\$0	\$0	\$0
Chelyabinsk (Zelabinsk)	\$190	\$600	\$330	\$1 700
Krasnoyarsk	N/A	\$1 000	\$150	\$2 700
Perm	\$150	\$250	\$200	\$1 400
Togliatty	\$600	\$200	\$200	\$1 700
Samara	\$600	\$600	\$600	\$1 700
Ul'yanovsk	\$600	\$700	\$500	\$1 700
Ufa	\$400	\$600	\$500	\$1 700
Nizhny Novgorod	\$530	\$650	\$620	\$1 400
Tyumen	\$300	\$700	\$400	\$2 200
Novorossiysk	\$400	\$400	\$400	\$1 000
Novorossiysk (POD Novorosiysk, Azov)	\$0	\$0	\$0	\$0
Vladivostok	\$200	\$400	\$400	\$1000
Vostochny	\$200	\$400	\$400	\$1000
Khabarovsk	\$400	\$500	\$500	
Kazan	\$550	\$900	\$900	
Irkutsk	N/A	\$2 100	\$150	
Barnaul	\$400	\$600	\$600	
Abakan	N/A	\$2 100	\$300	
Nizhnekamsk	\$500	\$800	\$750	
Rostov na Donu	\$230	\$500	\$500	
Omsk	\$230	\$600	\$600	
Izhevsk	\$500	\$900	\$700	
Surgut	\$700	\$1 100	\$1 100	
Bratsk	N/A	\$1 100	\$350	
Volgograd	\$280	\$0	\$0	

Terms:

- Drop-off tariff application date – PCD;
- Drop-off instructions must be requested in import department prior to containers gate-out date. Please advise the preferred depot of the drop-off in the initial request;
- Fine of USD 300 is applicable for containers which are dropped without Line instructions;
- VAT (Russian) not applicable;
- 5% commission applies in case payment in RUR;
- In case of empty containers are positioned from other rail station to above depots by railway, additional charge of 150 USD per container is applied. They are to cover extra expenses for empty acceptance and trucking to the depot. Charge is not applied in case Customer pays for mentioned services directly to the local agency;



- Line will issue all related costs (trucking to the repair station etc) to the GD User in case when depot won't be able to fix container damage locally;
- In case absence of initial request drop off rate can be revised for spot requests;
- Acceptance of containers is subject to prior confirmation from equipment department.

**LLC Maersk**

10<sup>th</sup> Krasnoarmeyskaya str. 22, lit. A  
190103 St. Petersburg Russia  
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**ООО "Маэрск"**

Россия 190103 Санкт-Петербург  
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Телефон: +7 812 7183640, Факс: +7 812 7025998

Dear Customer,

Please note Maersk line empty drop-off tariffs for containers imported via Russia Far East (VLV and VYP) effective from **16.12.2018 till 15.01.2019**:

- **Non-FMC shipments:**

Location	20'DC	40'DC	40'HC	45'HC/40'FR 20/40'OT
Moscow	\$175	\$400	\$150	\$600
Vorsino	\$225	\$325	\$150	\$1 000
Yekaterinburg	\$50	\$200	\$50	\$1 200
Novosibirsk	\$200	\$200	\$25	\$1 500
St Petersburg	\$0	\$0	\$0	\$500
Chelyabinsk (Zelabinsk)	\$50	\$500	\$50	\$1 500
Krasnoyarsk	\$500	\$900	\$50	\$2 500
Perm	\$50	\$150	\$100	\$1 200
Togliatty	\$500	\$100	\$100	\$1 500
Samara	\$500	\$500	\$100	\$1 500
Ul'yanovsk	\$500	\$600	\$200	\$1 500
Ufa	\$300	\$500	\$400	\$1 700
Nizhny Novgorod	\$400	\$400	\$400	\$1 200
Tyumen	\$200	\$600	\$300	\$2 000
Novorossiysk	\$400	\$400	\$400	\$1 000
Khabarovsk	\$300	\$400	\$400	
Kazan	\$500	\$800	\$400	
Irkutsk	\$500	\$2 000	\$25	
Barnaul	\$300	\$500	\$500	
Abakan	N/A	\$2 000	\$200	
Nizhnekamsk	\$500	\$700	\$400	
Rostov na Donu	\$300	\$400	\$400	
Omsk	\$150	\$500	\$500	
Izhevsk	\$400	\$800	\$600	
Surgut	\$600	\$1 000	\$1 000	
Bratsk	N/A	\$1 000	\$100	
Volgograd	\$150	N/A	N/A	

- **FMC shipments:**

Location	20'DC	40'DC	40'HC	45'HC/40'FR 20/40'OT
Moscow	\$200	\$450	\$250	\$600
Vorsino	\$200	\$450	\$250	\$1 000
Yekaterinburg	\$70	\$200	\$120	\$1 200

Novosibirsk	\$325	\$200	\$70	\$1 500
St Petersburg	\$0	\$0	\$0	\$500
Chelyabinsk (Zelabinsk)	\$90	\$500	\$230	\$1 500
Krasnoyarsk	\$500	\$900	\$50	\$2 500
Perm	\$50	\$150	\$100	\$1 200
Togliatty	\$500	\$100	\$100	\$1 500
Samara	\$500	\$500	\$500	\$1 500
Ul'yanovsk	\$500	\$600	\$400	\$1 500
Ufa	\$300	\$500	\$400	\$1 700
Nizhny Novgorod	\$430	\$550	\$520	\$1 200
Tyumen	\$200	\$600	\$300	\$2 000
Novorossiysk	\$300	\$300	\$300	\$1 000
Khabarovsk	\$300	\$400	\$400	
Kazan	\$450	\$800	\$800	
Irkutsk	\$500	\$2 000	\$50	
Barnaul	\$300	\$500	\$500	
Abakan	N/A	\$2 000	\$200	
Nizhnekamsk	\$400	\$700	\$650	
Rostov na Donu	\$130	\$400	\$400	
Omsk	\$130	\$500	\$500	
Izhevsk	\$400	\$800	\$600	
Surgut	\$600	\$1 000	\$1 000	
Bratsk	N/A	\$1 000	\$250	
Volgograd	\$180	\$0	\$0	

Terms:

- Drop-off tariff application date – PCD;
- Drop-off instructions must be requested in import department prior to containers gate-out date. Please advise the preferred depot of the drop-off in the initial request;
- Fine of USD 300 is applicable for containers which are dropped without Line instructions;
- VAT (Russian) not applicable;
- 5% commission applies in case payment in RUR;
- In case of empty containers are positioned from other rail station to above depots by railway, additional charge of 150 USD per container is applied. They are to cover extra expenses for empty acceptance and trucking to the depot. Charge is not applied in case Customer pays for mentioned services directly to the local agency;
- Line will issue all related costs (trucking to the repair station etc) to the GD User in case when depot won't be able to fix container damage locally;
- In case absence of initial request drop off rate can be revised for spot requests;
- Acceptance of containers is subject to prior confirmation from equipment department.

Dear Customer,

Please note Maersk line empty drop-off tariffs for containers imported via Baltics (KLP, RIX, TLL) effective from **16.12.2018 till 15.01.2019**:

- **Non-FMC shipments:**

Location	20'DC	40'DC	40'HC	45'HC/40'FR 20/40'OT
Moscow out of MKAD	\$275	\$500	\$250	\$800
Vorsino	\$225	\$325	\$150	\$800
Yekaterinburg	\$50	\$400	\$100	\$2 000
Novosibirsk	\$300	\$300	\$25	\$1 700
St Petersburg	\$200	\$400	\$400	\$500
Chelyabinsk (Zelabinsk)	\$50	\$600	\$150	\$1 700
Krasnoyarsk	N/A	\$1 000	\$50	\$2 700
Perm	\$150	\$250	\$200	\$1 400
Nizhny Novgorod	\$500	\$500	\$500	\$1 400
Tyumen	\$300	\$700	\$400	\$2 200
Novorossiysk	\$400	\$400	\$400	\$1000
Vladivostok	\$200	\$400	\$400	\$1000
Vostochny	\$200	\$400	\$400	\$1000
Khabarovsk	\$400	\$500	\$500	
Kazan	\$600	\$900	\$500	
Irkutsk	N/A	\$2 100	\$25	
Barnaul	\$400	\$600	\$600	
Abakan	N/A	\$2 100	\$300	
Omsk	\$250	\$600	\$600	
Izhevsk	\$500	\$900	\$700	
Surgut	\$700	\$1 100	\$1 100	
Bratsk	N/A	\$1 100	\$200	
Volgograd	\$250	N/A	N/A	

- **FMC shipments:**

Location	20'DC	40'DC	40'HC	45'HC/40'FR 20/40'OT
Moscow out of MKAD	\$300	\$550	\$350	\$800
Vorsino	\$300	\$550	\$350	\$800
Yekaterinburg	\$170	\$400	\$100	\$2 000
Novosibirsk	\$250	\$250	\$250	\$1 700
St Petersburg	\$200	\$400	\$400	\$500
Chelyabinsk (Zelabinsk)	\$190	\$600	\$330	\$1 700
Krasnoyarsk	N/A	\$1 000	\$150	\$2 700
Perm	\$150	\$250	\$200	\$1 400
Nizhny Novgorod	\$530	\$650	\$620	\$1 400

Tyumen	\$300	\$700	\$400	\$2 200
Novorossiysk	\$400	\$400	\$400	\$1000
Vladivostok	\$200	\$400	\$400	\$1000
Vostochny	\$200	\$400	\$400	\$1000
Khabarovsk	\$400	\$500	\$500	
Kazan	\$550	\$900	\$900	
Irkutsk	N/A	\$2 100	\$150	
Barnaul	\$400	\$600	\$600	
Abakan	N/A	\$2 100	\$300	
Omsk	\$230	\$600	\$600	
Izhevsk	\$500	\$900	\$700	
Surgut	\$700	\$1 100	\$1 100	
Bratsk	N/A	\$1 100	\$350	
Volgograd	\$280	N/A	N/A	

Terms:

- For Containers discharged in Baltic ports Railway Bill with Russian customs stamp for border crossing may be required. It should be provided within 1 working day upon request, otherwise all related charges to be invoiced to Customer;
- Drop-off tariff application date – PCD;
- Drop-off instructions must be requested in import department prior to containers gate-out date. Please advise the preferred depot of the drop-off in the initial request;
- For containers arriving via Tallin special confirmation must be received from ESTOPS@maersk.com prior to containers gate out;
- For containers arriving via Riga special confirmation must be received from It.import@maersk.com prior to containers gate out;
- For containers arriving via Klaipeda special confirmation must be received from LITOPS@maersk.com prior to containers gate out;
- Fine of USD 300 is applicable for containers which are dropped without Line instructions;
- VAT (Russian) not applicable;
- 5% commission applies in case payment in RUR;
- In case of empty containers are positioned from other rail station to above depots by railway, additional charge of 150 USD per container is applied. They are to cover extra expenses for empty acceptance and trucking to the depot. Charge is not applied in case Customer pays for mentioned services directly to the local agency;
- Line will issue all related costs (trucking to the repair station etc) to the GD User in case when depot won't be able to fix container damage locally;
- In case absence of initial request drop off rate can be revised for spot requests;
- Acceptance of containers is subject to prior confirmation from equipment department.